YOUNG MILLIONAIRE

BASED ON THE BOOK "HOW TO BECOME A MILLIONAIRE AT 22"

- BY ALBERT VAN WYK

FACILITATOR GUIDE



YOUNG ENTREPRENEURS

A MESSAGE FROM ALBERT

I believe you can reach your dream if you have the right ingredients, recipe, mindset and work ethic.

My intention with this course is to equip you with the correct tools that I used to become a Millionaire at 22.

Take and learn as much as you can from this course, it is what you do with the knowledge you gained that will make all the difference.

CONTENTS

1 YOU HAVE THE POWER! 2

2 THINK LIKE A MILLIONAIRE 10

3 STEP UP 16

4 YOU NEED MONEY 22

5 HOW TO START 28

6 KEEP YOUR RABBITS 34

7 MAKE A CHANGE 42

YOU HAVE THE POWER!



EVERYTHING YOU NEED TO BECOME SUCCESSFUL IS WITHIN YOU. YOU HAVE THE POWER. IT IS UP TO YOU.

SUCCESS OR FAILURE DOES NOT DEFINE YOU

Have you ever felt that YOU are bad at maths or any other subject because you failed a test? Well let me tell you a secret... It's not YOU that is a failure. You just have the recipe wrong.

Imagine a baker... The baker follows a recipe with ingredients such as flower, milk, sugar, eggs etc. He then places the ingredients in a mixing bowl and puts it in the oven, hoping to get a perfect cake when he takes it out of the oven again.



But if his recipe is wrong, his creation will be a mess and not the perfect cake that he desired. That doesn't mean that he is a bad baker, it just means that his recipe was wrong.

What if the baker changes his recipe? He will get a different result, right?
A perfect recipe has been through a lot of iterations of improvement over time.

NOW THINK OF A TIME WHEN YOU FAILED. HOW DID YOU FEEL?

WHAT IS YOUR CURRENT RECIPE IN LIFE? WITH WHAT ARE YOU KEEPING YOURSELF BUSY?

Successful people in life just figured out the correct recipe. If they change their recipe today, it will give them a different result tomorrow. So **SUCCESS AND FAILURE DOES NOT DEFINE YOU.** You can change your recipe at any time in order to change your result.

- If you failed at maths today, it doesn't mean that you will fail at maths tomorrow
- If you are a champion sprinter today, it doesn't mean that you will be a champion sprinter tomorrow
- If you are poor today, it doesn't mean that you will necessarily be poor tomorrow

The key is to figure out what the correct amount of energy, time and resources you have to mix, to get the perfect result. How do you think you should improve your recipe?

WHAT IS YOUR RECIPE GOING FORWARD TO SUCCEED AS AN ENTREPRENEUR, A TOP SPORTSMAN OR A MILLIONAIRE?

REMEMBER, IF YOU CHANGE YOUR RECIPE TODAY, YOU WILL GET A DIFFERENT RESULT TOMORROW.

YOU CHOOSE THE INGREDIENTS

Before the baker places the cake in the oven for 1 hour to bake, he puts the different ingredients into the mix. Then these ingredients will work together over the baking time to give the end result.

This is the same in your life. You have to decide what the ingredients are that you put in the daily mix of your life. This will determine the end result in your future.



YOU HAVE THE POTENTIAL

You can be a GREAT baker. Anyone can bake a cake if they have the correct ingredients and recipe, right? You can bake something great that your family, the world, your friends and you yourself can enjoy. You can bake a great cupcake, doughnut or whatever you want in life.

The potential stored within you is unmeasurable! You just need the correct recipe and then START BAKING, to free your potential.

A lot of people get old and never reach their dreams because they didn't release their energy and potential. They worried about what other people would think or say. Don't let them tell you that you can't do it.

Do you know where the richest place on earth is? The richest place on earth is the Graveyard. There is SO MUCH potential that was lost. So many unbaked cakes and unrealised dreams.

- Books that were never written
- Businesses that were never started
- Songs that were never sung

You need to understand that you have the potential energy and that you need to release it in order to reach your dreams and become successful. Our country has so much opportunities! If you don't believe me, check out these South Africans:

– Elon Musk (Tesla, SpaceX, Solar City)
– Siya Xuza (NASA)
– Charlize Theron (Hollywood)
– Trevor Noah (The Daily Show)
– Ernie Els (World Golf Hall of Fame)
– JRR Tolkien (Lord of the Rings)
– Kevin Anderson (Wimbledon finalist)

What is the difference between you and them?

You can be the next Hussain Bolt, Steve Jobs, Michael Schumacher, Margaret Thatcher or Mohammed Ali. You can be the next Olympian or Movie star. You can be the next Millionaire & Billionaire.

If I can do it, you can do it! Find out what makes you fully alive and spend your time, energy and resources pursuing it. START BAKING



THE MOMENT OF NOW

The problem with today's people are that they don't take action.
Have you ever said something like this?

"I am too busy today, I will have more time to study for my test next week."
"This is a rough month, I will start going to the gym next month."
"School is very difficult and takes a lot of my time, I will have more time to start my business after school."

NO! YOU WILL NEVER HAVE MORE TIME THAN YOU DO RIGHT NOW!

If you don't take control of your time NOW, there will always be someone or something else that will take your time in the future, such as:

- Extra homework or classes from your teacher
- Your mom overloading you with chores
- Extra sport practice
- Your boss giving you a new deadline
- A client that wants the product immediately

WRITE DOWN WHAT YOUR BUCKET IS BEING FILLED WITH, BY YOURSELF AND OTHER PEOPLE



The past is gone, we can learn from it, but you cannot change it. So many people can't let go of things in the past. The future is uncertain, we can speculate, but you cannot do anything about it.

So many people worry too much about the future and things that will most probably never happen. Are there things in your past that is holding you back? Or things in your future that you are worried about? Share whatever you feel safe with, with your friend next to you.

I have great news ! The moment of now is limitless and you can do anything!



We have so much power in the moment of now. So start studying for that test that you should have started with yesterday. Go to the gym that you promised yourself last week. Take those guitar lessons that you wanted to take a month ago. Start that business that you always wanted to start.



- YOU HAVE THE POWER TO DECIDE WHICH INGREDIENTS YOU WANT TO USE IN LIFE
- DEPENDING ON YOUR INGREDIENTS, YOUR RECIPE WILL DETERMINE YOUR FAILURE OR SUCCES
- NOW YOU SHOULD START BAKING TO USE YOUR POTENTIAL, AS YOU HAVE SO MUCH POWER IN THIS MOMENT

USE YOUR POWER IN THIS MOMENT AND JUST DO IT!

Now we will go through the rest of the course and discuss all the ingredients and the recipe you will need to create success and wealth in your life.

THINK LIKE A MILLIONAIRE



YOU HAVE TO CHANGE YOUR MIND-SET

The biggest secret to becoming a millionaire is that.... **MILLIONAIRES THINK DIFFERENTLY THAN YOU DO**... They don't see the world through the same lenses. They see opportunity everywhere. To them financial decisions and growth are easy. Their minds are open to different ideas, views and opinions than what your mind is.

We need to understand that it is neccesary to change our mind-set to think differently before we can become successful.

My dad always said that:

"IF YOU WANT TO BECOME A MILLIONAIRE, YOU NEED TO LEARN FROM A MILLIONAIRE, BECAUSE THEY KNOW HOW TO THINK LIKE MILLIONAIRES."

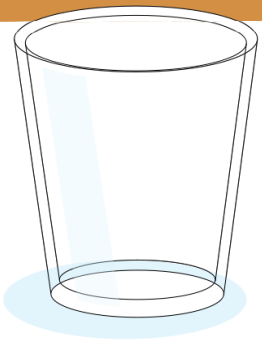
Do you have a favourite car? Have you driven on the highway where a thousand cars pass you on the left-hand lane? You can't remember any of those cars can you? You can't remember their brands or colours. But as soon as your favourite car passes by... You immediately see it right?



Why? Our brains are like a glass of water. If you fill it up and try to throw in more water, it will just overflow. Our brain takes in a million bits of data every second. But we can only process a few things until our glass is full therefore the overflow gets deleted.

This is why you immediately see your dream car. It is because you are thinking about that car. You are focussed on it. Your glass is filled with thoughts about that car. Your brain notices that car and shows it to you and deletes all of the other cars that passes by as they are unnecessary information, they are the overflow.

THE QUESTION IS WHAT ELSE IS BEING DELETED IN YOUR LIFE? WHAT ARE YOU SEEING AND FOCUSSED ON? WHAT IS BEING DELETED AS OVERFLOW?





Look at the picture when following these instructions:

Search for anything in the image with the colour red. Now search for blue, and finally green. As soon as you search for the specific colours you will start to notice them everywhere on the image.

Did you realise that you saw the colours where you haven't noticed them before? Did the picture change? NO, the way you looked at it changed... You chose which colour to look at.

It is the same with entrepreneurship and finance. We need to think about it and look for it in order to become successful. What do you fill your mind with on a daily basis?

Tell your friends about the things you think about. Tell them about inspirational people you know or follow on social media platforms.

SO WHO DO YOU LISTEN TO? WHO DO YOU FOLLOW ON SOCIAL MEDIA? WHAT TYPE OF CONTENT ARE YOU TAKING IN? WHAT TYPE OF THINGS ARE YOU THINKING ABOUT? WHAT ARE YOU SEEING AND TAKING IN AND WHAT IS BEING DELETED?

CONSUME THE CORRECT CONTENT

You want to become wealthy right? You want to become a great entrepreneur. Here are a few things that you can do every day to change your mindset and the way you look at things:

READ BUSINESS / ENTREPRENEUR BOOKS

Millionaire at 22 – Albert van Wyk
"We need to learn, understand and apply the correct financial concepts to achieve financial independance"

Rich Dad Poor Dad – Robert Kiyosaki
"Don't work for money, make money work for you"

Rules of wealth – Richard Templar
"Write down what you want, and then write down what you need to get it."

Start with Why – Simon Sinek
"People don't buy what you do; they buy why you do it."

How to win friends and influence people – Dale Carnagie
"When dealing with people, remember you are not dealing with creatures of logic, but creatures of emotion."

Think and grow rich – Napoleon Hill
"Whatever the mind of man can conceive and believe, it can achieve."

The 7 Habits of highly successful people – Stephen Covey
"Start with the end in mind."

FOLLOW ENTREPRENEURS ON SOCIAL MEDIA and listen to what they teach

- Albert van Wyk
- Garry Vee
- Patrick Bet David
- Tony Robbins
- Entrepreneur
- Marnus Broodryk
- Business Insider
- Elon Musk
- Simon Sinek
- Franco Leibbrandt

We need to change our mind-sets by educating ourselves in finance and learning from other millionaires. We need to bombard our minds with these entrepreneurs' teachings and the correct content. This is the only way we will be able to become financially independent so that we can make our dreams a reality. That is the only way we will be able to think like a millionaire.



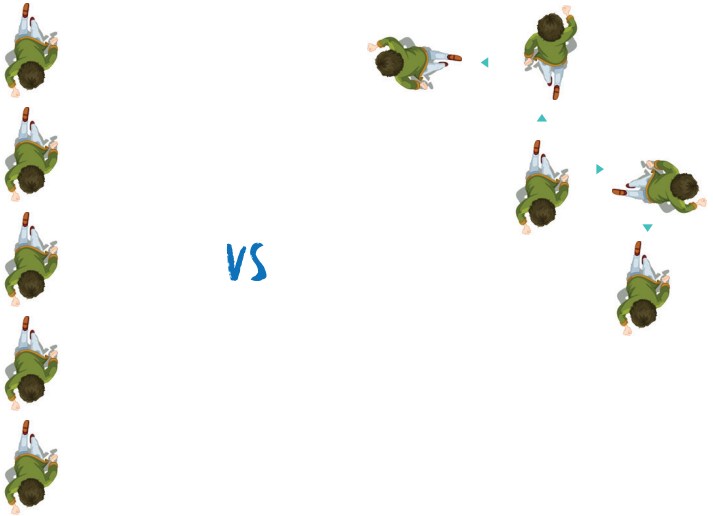
- YOU NEED TO REALISE THAT YOU NEED TO START THINKING DIFFERENTLY TO ACHIVE THE SUCCESS THAT YOU WANT.
- TO CHANGE THE WAY YOU THINK, YOU NEED TO START TAKING IN THE CORRECT CONTENT

"IF YOU WANT TO BECOME A MILLIONAIRE, YOU NEED TO LEARN FROM A MILLIONAIRE"- Schalk van Wyk

STEP UP



When you have a goal, and you walk towards it, it helps you move into ONE direction. Someone without a specific goal moves all over the place because they change direction every day as they don't know where they are going.



Goal in mind

No goal in mind

YOU HAVE TO HAVE HUGE GOALS

If you have to walk 10m in 10 hours, how big will each step be every hour? 1m right? Now if you have to walk 100m in the same 10 hours, how big will your steps be then per hour? Much bigger right? You will have to walk 10m every hour.

Thus, the person that needs to reach a 100m goal will have moved 10 meters in the same hour that the person with the 10m goal moved 1m.

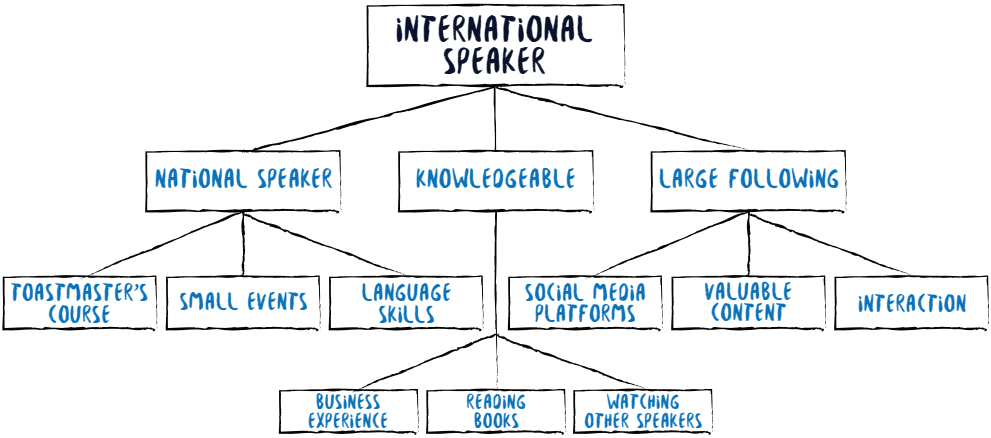
By setting HUGE goals you achieve more success on a daily basis.



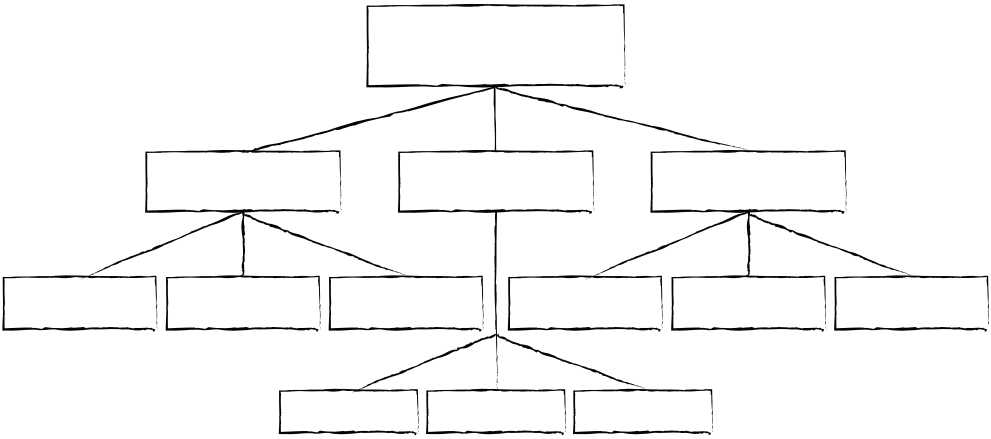
BREAK THE HUGE GOALS DOWN INTO BITE SIZE

I hope your goals are really intimidating. It must seem unachievable so that you can grow into the person that will be able to achieve it. But how can you achieve these MASSIVE goals in one day? You can't... So what will you do TODAY in order to get closer to that goal?

My goal is becoming an international motivational business speaker, and here is how I can achieve it. But before I can become an international public speaker, there are a few things that I need to do on a daily, weekly, monthly and yearly basis.



CAN YOU BREAK YOUR GOAL INTO DAILY ACTIVITIES?



GOALS CREATE ACCOUNTABILITY

You have to have a goal or target in order to take aim and focus on something concrete in your future. A goal also keeps you accountable. Imagine a 100m athlete. He is currently running the 100m in 10 seconds, but his goal is to run it in 9 seconds. Every decision he makes is based on that 1 second he still needs to drop on his 100m:

- Every morning he decides **what time to wake up,** he thinks about that 1 second
- Every day when he decides **what to eat** for lunch, he thinks about that 1 second
- Every night when he decides **at what time to go to sleep**, he thinks about that 1 second
- Every time he has to choose between running practice and the 400th episode of his anime series, he thinks about that 1 second

His goal keeps him accountable for what he does every day of his life.

Another example of a more material goal could be to buy your favourite luxury car. Every time you want to spend your money, you think about that car that you still need to save for:

- Every time you want to buy something in the mall that you don't really need, you think about that Car that you still need to buy.
- Every time you get an opportunity to mow the lawn or wash your dad's car, you think about that Car that you still need to buy
- Every time you crash on the couch being lazy and munching Cheetos instead of making money, you think about that Car, that you still need to buy



WE NEED GOALS TO KEEP US ACCOUNTABLE for what we do today, every day, so that we can keep moving forward in the right direction. We need to keep moving forward to that dream life, passion and final goal.

WRITE DOWN YOUR GOWL IN DETAIL AND SHARE IT WITH YOUR FRIENO NEXT TO YOU

SUMMARY:

- GOALS GIVES YOU DIRECTION SO THAT YOU CAN MOVE FORWARD IN LIFE
- HUGE GOALS HELP YOU MOVE QUICKER AND FURTHER THAN THE OTHER PEOPLE AROUND YOU WITH SMALL GOALS.
- YOU CAN BREAK HUGE GOALS DOWN INTO SMALLER DAILY ACTIVITIES THAT YOU CAN TAKE ACTION ON IMMEDIATELY
- GOALS KEEPS YOU ACCOUNTABLE FOR WHAT YOU DO ON A DAILY BASIS AND THEREFORE IMPROVES YOUR DAILY SUCCESS



YOU NEED MONEY



THERE ARE 3 RULES IN LIFE:

- You need _ _ _ _ _ _ _ _ _ _ to breathe on planet earth
- You need _ _ _ _ _ _ _ _ _ _ to stay on planet earth
- You need _ _ _ _ _ _ _ _ _ _ to LIVE on planet earth



WHAT IS YOUR DREAM?

DO YOU WANT TO ADOPT PUPPIES?

- YOU NEED FOOD
- YOU NEED SHELTER AND BLANKETS
- YOU NEED MEDICINE IF THEY GET SICK
- YOU NEED CHEW TOYS FOR THE PUPPY AND A BONE





DO YOU WANT TO TRAVEL THE WORLD?

- YOU NEED PLANE TICKETS
- YOU NEED ACCOMMODATION & FOOD
- YOU NEED A VISA & PASSPORT
- YOU NEED SPENDING MONEY TO BUY GIFTS

DO YOU WANT TO HAVE A HAPPY FAMILY?

- YOU NEED A HOUSE
- YOU NEED TOYS FOR YOUR KIDS ON CHRISTMAS
- YOU NEED FOOD FOR YOUR FAMILY



ALL OF THESE THINGS COST MONEY

WRITE DOWN YOUR GOAL AGAIN AND SHOW YOUR FRIEND YOUR GOAL. BRAINSTORM WITH YOUR FRIEND AND WRITE DOWN WHAT MATERIALISTIC THINGS YOU WILL NEED TO REALISE YOUR GOAL.

R
R
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R

FOR ALL OF THESE THINGS YOU WILL NEED MONEY AND A LOT OF IT. The sooner we accept that, the quicker we can start focussing on finances and learn how to create more wealth for ourselves. In South Africa we are reluctant to talk about finances. We don't want to talk about how much money we have, need and want. This needs to change.

WHAT DO YOU THINK YOUR DREAM WILL COST YOU? CALCULATE EVERY PART OF YOUR DREAM.

- How much the puppy will cost
- How much the shelter and food will cost
- How much the chew toys will cost

WRITE DOWN THE COSTS OF ALL THE ITEMS YOU LISTED ABOVE.

R

Now you have a number. A number you can put on your wall. A number you can chase.

The next question is... **HOW DO YOU GET TO THAT NUMBER?**
You need to take in the correct content so that you can change your mind-set and think like a millionaire. We need to understand that we have to educate ourselves and execute it in order to become good at making money. Then we need to start taking action! We need to become resourceful instead of waiting for resources.

CHOOSE THE BEST OPTION... I WILL MAKE A LOT OF MONEY BY:

1. Being lucky and winning or inheriting money
2. Teaching myself about finance and creating money for myself
3. Working a day job and being paid by someone else

Start implementing these newly learnt skills in your life. Practice on a small scale with a business. Start lean.

THE KEY IS TO LEARN IMPLEMENT LEARN IMPLEMENT GET BETTER LEARN MORE... IMPLEMENT.

Knowledge without application is useless. For example;
Do you know how to get a six-pack?

- You know the free-weight exercises
- You know what to eat
- You know the different weight training exercises

All the knowledge is available on the internet. However, not all of us have a six-pack. **KNOWLEDGE WITHOUT APPLICATION IS USELESS.**



- REALISE THAT YOU NEED MONEY TO MAKE YOUR DREAMS A REALITY
- CALCULATE THE COST OF YOUR DREAMS
- CONSUME THE CORRECT CONTENT
- START IMPLEMENTING AND TAKING ACTION.

This is the basic steps to wealth and financial independence: Now we will go through **HOW TO START IMPLEMENTING**

HOW TO START



HOW TO START

We can make money instantly by doing a stock-take of our **SKILLS, ASSETS AND NETWORKS.** Let's look at how we can be resourceful.



SKILLSET: Something that you can do, that someone else cannot/ does not want to do. You can sell this skill at an hourly rate.

EXAMPLE: Playing a musical instrument, being proficient in a language or study subject, cleaning a car, being talented in a sport etc.

ASSETS: Something physical that you have that someone else does not have, that you can sell or rent out.

EXAMPLE: Wifi, Car or House that can be rented out. Old phones, computers or games that can be sold.







NETWORK: Someone that you know that someone else would pay to know.

EXAMPLE: Access to a certain business market or client base, connections with resourceful people, suppliers or customers.

THERE ARE TWO TYPES OF INCOME:

1. ACTIVE: Dependant on your time. You only have 24 hours a day. Examples are employees, contractors and freelancers.

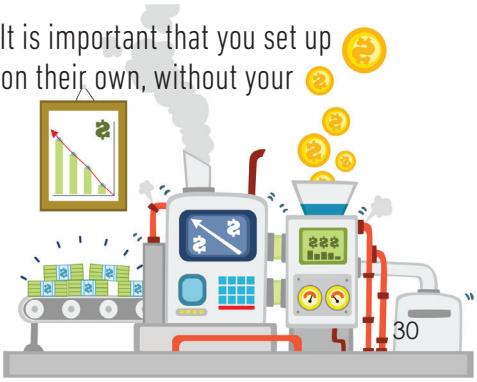
EXAMPLE: I can do this talk for an hour and get paid for it.

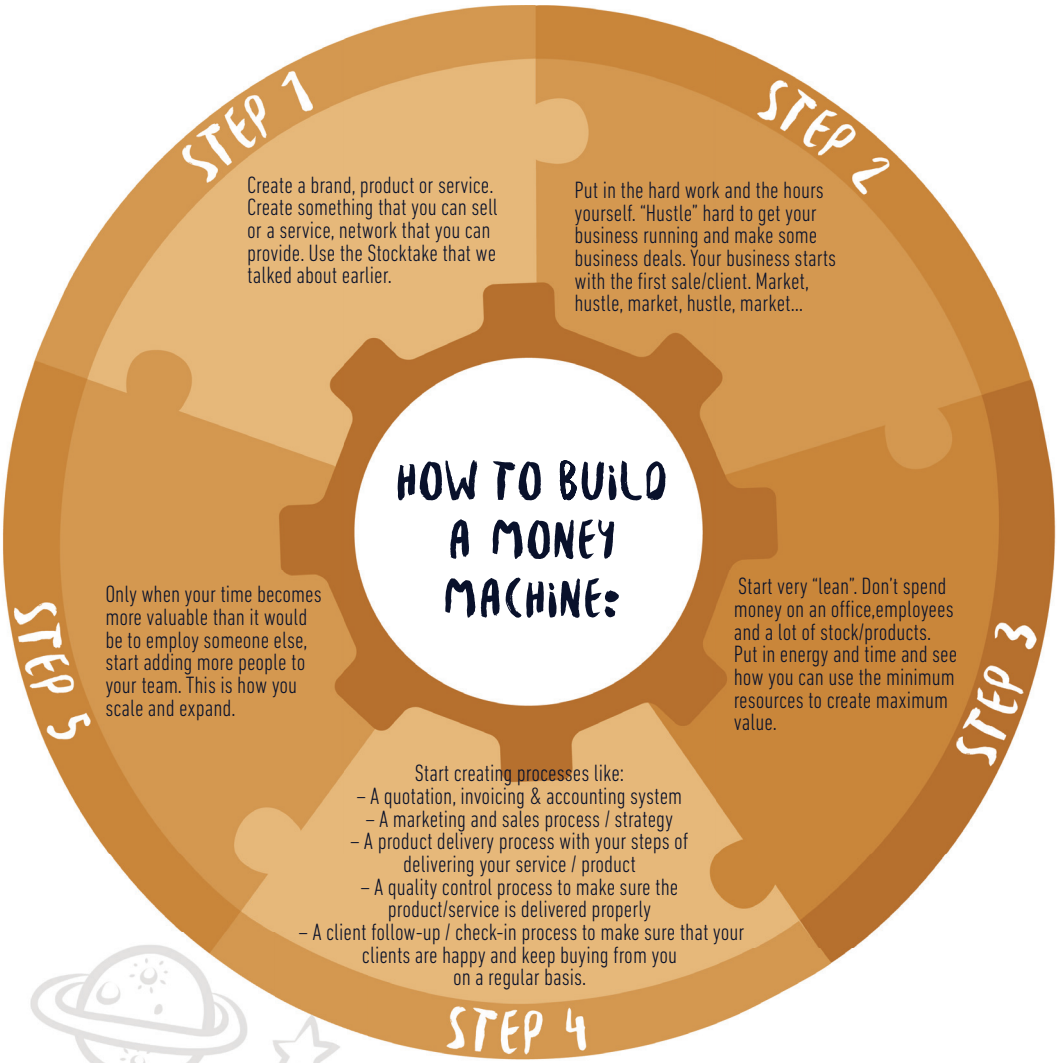
OR

2. PASSIVE: Not dependant on your time. Unlimited. Examples are investors, business owners.

EXAMPLE: I can record this talk and distribute it online to over 10 000 people. I can thus get paid for 10 000 hours accros the world without actually being there.

PASSIVE INCOME is where the real wealth is. It is important that you set up "money machines" that can generate income on their own, without your intervention.





THE KEY IS TO START CHANGING YOUR INCOME GENERATED FROM A SKILL, ASSET AND NETWORK FROM AN ACTIVE INCOME TO A PASSIVE INCOME.
You can do this by putting the above mentioned business processes in place.

Soon your staff and processes will start to take care of your money machine so that you can focus on creating more of them.

SUMMARY:

- USE YOU SKILLS, ASSETS AND NETWORKS TO START GENERATING MONEY INSTANTLY
- MAKE SURE YOU KNOW THE DIFFERENCE BETWEEN ACTIVE AND PASSIVE INCOME
- SET UP YOUR BUSINESS AND PROCESSES SO THAT YOUR ACTIVE INCOME CAN CHANGE INTO PASSIVE INCOME



KEEP YOUR RABBITS



KEEP YOUR RABBITS

When you start making money, do not spend it on the latest gadget or fashion. You need to invest it in order to make more money. **IF YOU SPEND ALL THE MONEY YOU MADE TODAY, YOU WILL BE IN THE SAME PLACE THAT YOU WERE YESTERDAY.**

Picture a rabbit farm. If you only have one rabbit in the pen you can't breed any more rabbits. However, if you have two rabbits in the pen, they will quickly become five, and then ten, and soon they will be twenty rabbits. However, if you take 19 rabbits out of the pen, you will once again be left with only one rabbit in the pen.

If you leave all twenty rabbits in the pen, they will make a lot more baby rabbits very quickly and exponentially. I promise you.



It is the same with finance and money. You need to invest all of the money your make into assets that can create even more wealth for your future.

LET'S TAKE A LOOK AT ASSETS VS. LIABILITIES.

ASSETS:

– Things that make you more money
– Wealthy people invest in assets
– House to rent out, Taxi, Business, Investment that gives a positive return

LIABILITIES

– Things that costs you money
– Poor/ Middle-class people buy liabilities
– House to stay in, Car that you personally drive, Internet & Phone bill, Food & clothes

At some stage all of us needs to buy liabilities, but wealthy people know to buy assets FIRST until the assets generate enough income to pay for the liabilities. A good formula to follow is to only spend / live / buy liabilities on 30% of your income. Then invest 70% of your income into assets.



ASSETS VS LIABILITIES DIAGRAM

CASH-FLOW PATTERNS OF A POOR PERSON

INCOME
EXPENSES

ASSETS	LIABILITIES

CASH-FLOW PATTERNS OF A RICH PERSON

INCOME
EXPENSES

ASSETS	LIABILITIES

WHAT WOULD YOU DO WITH R1 000 000? WHAT WOULD YOU DO WITH R100 000? THEN WHY ARE YOU NOT DOING THIS WITH YOUR R1000 OR R100?

WRITE DOWN FIVE MAIN THINGS THAT YOU ARE CURRENTLY SPENDING YOUR MONEY ON:

We need to understand that money creates money, and that we must use our money wisely to grow our wealth. We should not spend it on unnecessary games, toys, phones, parties and clothing brands.

INVEST NOW SO THAT YOU CAN LIVE WITHOUT FINANCIAL LIMITS LATER.

HERE ARE SOME SUGGESTED TYPES OF INVESTMENTS:

FUNDS

Stocks, Forex, Annuities, Savings
- To save or grow your money for use later in life

ASSETS

Property, Art, Gold & Silver, Vintage Car
- To buy something that can grow in value, that you can use, sell or rent out for a profit.

SKILLS & EDUCATION

Music, Engineering Fine Art, Fitness, Trade
- To enable you to make more money in the future by increasing your own value as a person

BUSINESS

Products, Services, Value
- To expand and generate even more income by creating a money machine that can run by itself.

Money creates money. What are you doing with your rabbits and money while the others around you are investing it in order to create massive wealth for themselves in the future?

WHAT IS A GOOD INVESTMENT?

Invest in something that tickles your interest. Firstly, trust your gut feeling. Does it feel right or not? Then do your research on the market, environment, competition and alternatives. You should be passionate but do not fall in love blindly. Do some calculations first and then go for it.

An easy calculation to do is the **ROI (RETURN ON INVESTMENT)** calculation: Take your estimated net income (Total income minus expenses) of the investment for the year and divide it by the total initial cost of the investment. This will give you a percentage that tells you how much of the initial investment you will be able to pay back in one year.

$$ROI = \frac{\text{NET INCOME}}{\text{INITIAL INVESTMENT}}$$

LET'S TRY IT: To start a rabbit farm you will need a cage, 10 rabbits, some bowls for food and some decorations to make the rabbits feel more fuzzy. Let`s say about R5000. Every month food, water, maintenance and delivery of the rabbits costs about R300.

According to research you will get about 9 new baby rabbits every month that you can sell for R50 each. There is also a high demand in the market for rabbits.

$$ROI = \frac{((9 \times 50) - 300) \times 12)}{5000}$$

$$ROI = 0.36$$

The ROI is 36%. This means that you will be able to pay back your initial investment in about 3 years. You can compare this percentage with the growth percentages of other investments. Easy right?

So when you make money, invest it in assets and make your money work for you. Keep on investing and keep on creating wealth for yourself.

SUMMARY:

- WHEN YOU MAKE MONEY, KEEP IT AND DON'T SPEND IT
- YOU NEED TO INVEST THIS MONEY IN ASSETS AND NOT LIABILITIES
- MAKE SURE YOUR ASSETS ARE GOOD INVESTMENTS



MAKE A CHANGE



MAKE A CHANGE

When you start on this journey to become financially independent, to become wealthy in order to fund your goal and dreams, it should never be about the actual cold hard cash. It should never be about the money. **IT SHOULD ALWAYS BE ABOUT YOUR DREAM, PASSION AND GOAL.**

WRITE DOWN YOUR GOAL AGAIN:

WHY? WHAT IS YOUR REASON? YOUR GOAL? YOUR PASSION?

Things that you buy with money becomes old and lose their value. You will make a lot of money and you will lose a lot of money. Life is tough, and when you are going through a tough time it is your dreams, goals and the people around you that will carry you through it.

If you focus on the money, you will quickly loose interest and motivation. You need to focus on adding value to your own life and the lives of the people around you. THAT is what makes all of the hard work worthwhile.



Imagine two business owners that sells lawnmowers and is in the landscaping industry. Oom Piet is in it for the money. He just wants to make money, and currently the landscaping industry is booming. Oom Koos on the other hand LOVES green grass and he sells lawnmowers and is in the landscaping industry because he wants to see that people have green lawns with beautiful grass. He has a real passion for green grass and his dream is that everyone should have beautiful lawns.

When the dry winter season comes and people stop spending money on their lawns... What happens? Oom Piet pulls out of the business because he is not making money anymore. Oom Koos stays in the business because he is passionate about his business and wants to make a difference. He believes that all people MUST have green grass.

When the industry bounces back, who is still in business? Oom Koos right? Who is making all the money now? Oom Koos right?



Passion and the dream is the only thing that will pull you through the tough times. If you focus only on the money, you will not succeed in the end. Your dream is the only thing that will keep you motivated to push through and create success in the end.

Do you know people that said they want to become a millionaire but never do? Do you know people that wants to become successful but always stay in the same place?

If you just want a million to have a million, when will you get it?

What if I say that the person you love the most in your life (Your mother, father, brother, sister) is having heart surgery that costs a million rands that you need in 3 weeks. I promise you that you will get it in three weeks.
You will **FIND A WAY.**– Franco Leibbrandt

You see, if you have a deeper reason and a dream that you are chasing, you will find a way to get there, no matter the circumstances.

WHY AND BY WHEN DO YOU NEED THAT 1 MILLION? DO YOU WANT TO TOUR THE WORLD, DO YOU WANT TO HAVE A HAPPY FAMILY, OR IS THE MILLION FOR YOUR DREAM CAR OR TO SAVE A LOVED ONE?

YOU CAN

You are a special unique person. You have something inside you. It might be a talent, dream, goal or passion that **ONLY YOU** can bring to the world.

Aviation: In 1901 they said that "Man will not fly for 50 years" right after an aviation attempt made by the Wright Brothers failed. Two years later in 1903, the Wright Brothers did indeed fly in their first successful flight, the first manned aeroplane flight ever made.
The Computer: In 1977, Ken Olson the founder of Digital Equipment Corp (DEC) was quoted as saying, "There is no reason anyone would want a computer in their home." We all know the story of Bill Gates and Steve Jobs.

The Lightbulb: In 1878, a British Parliamentary Committee made the following comments about the lightbulb, "Good enough for our transatlantic friends [Americans] but unworthy of the attention of practical or scientific men." But Thomas Edison had a dream.

There are so many examples:

Kai Greene was placed into foster care at the age of six. Today he is the 2nd best bodybuilder in the world.

Misty Copeland didn`t have the correct physical build to do ballet. Today she is a top soloist for the New York ballet.

Michael Jordon was too short to play basketball for his school`s team. He is now known as one of the best basketball players of all time.

Three teachers started **Starbucks** coffee house in 1971. It is now the largest coffee house company in the world.

Imagine a world without Electricity, Airplanes or Michael Jordan.

It is important to understand that you will need money to be able to bring this special something to the world. Therefore, you should change your mind-set and teach yourself about finance so that you know how to make money to do it. Then you need to take action!

WRITE DOWN THE NEW INGREDIENTS THAT YOU WILL ADD TO YOUR RECIPE.



When I was at High School, I used to wish for a young entrepreneur to visit our school to teach us some entrepreneurial and financial skills. Sadly, it never happened, so I had to teach myself and I had to read books written by internationally known older entrepreneurs. Today, I am standing here before you to make that difference in your lives.

IT IS TIME FOR YOU TO SHARE YOUR SPECIAL SOMETHING WITH THE WORLD! WE NEED YOU!



www.millionaireat22.com

www.younge.co.za

#inspiredreams





ALBERT VAN WYK

Albert van Wyk is a 26 year-old self-made millionaire, qualified Industrial Engineer and full time entrepreneur . He is an entrepreneur at heart and is very passionate about personal development and self improvement as well as the improvement of others.

A personal mission is to promote business growth and entrepreneurship in South Africa. He believes it is important to educate the youth and other people in the country about key financial concepts that is not currently taught in schools.

As featured by: